MACS's Agharkar Research Institute (ARI), Pune India is an Autonomous Body under Department of Science and Technology, Govt. of India, New Delhi. ARI would like to invites sealed tenders - two bid system from bonafide Indian agent of foreign suppliers and indigenous manufacturers and/or their dealers for the supply, installation, commissioning and satisfactory working demonstration and training of the Layer 2 Switch for LAN with Buy-back of existing Switches in MACS - ARI, Pune campus with essential accessories and spares etc. The technical requirements are given in Chapter 4: Schedule of Requirement / Specifications and Allied Technical details are appended herewith.

**Item**: Supply and Installation of Layer 2 Switch for LAN with Buy-back of existing Switches in MACS - ARI, Pune campus with essential accessories and spares etc.

**Tender Enquiry No.**: 20/2017-18/LTI/NR/Engg. Unit/PI-04

**Date of Tender Enquiry**: 5th March 2018

**Due Date & Time**: 27th March 2018 up to 10.00 a.m. (For submission of Bids)

**Opening of Technical Bids**: 27th March 2018 at 11.30 a.m.

Prospective Bidders may download the tender documents from ARI’s website [www.aripune.org](http://www.aripune.org) and submit their offers to The Director, Agharkar Research Institute G.G. Agarkar Road, Pune – 411 004, India

**NOTE :-**

The following details appeared on CPPP under "Basic details" may be read as:

1) General Technical Evaluation Allowed: Yes
2) Item wise Technical Evaluation Allowed: Yes
3) Is multi-currency allowed for BOQ: Yes
4) Is multi-currency allowed for Fee: Yes
CHAPTER INDEX

CHAPTER 1 : Invitation for Bids 3
CHAPTER 2 : Instruction to Bidders 6
CHAPTER 3 : Conditions of Contract 9
CHAPTER 4 : Schedule of requirements, specifications and Allied technical details 12
CHAPTER 5 : Bill of Materials and Price Schedule 19
CHAPTER 6 : Bid Security Form 20
CHAPTER 7 : Eligibility Criteria for Bidders 21

Annexure B 22
Chapter 1
INVITATION FOR BIDS

MACS's Agharkar Research Institute (an autonomous body under Department of Science and Technology, Government of India), invites sealed tenders for the supply, installation, commissioning and satisfactory working, demonstration and training of Layer 2 Switch for LAN with Buy-back of existing Switches in MACS - ARI, Pune campus with essential accessories and spares etc.

1. The Technical Specifications are given in Chapter 4 of this tender document.

2. The Bidders are requested to give detailed tender in two Bids consisting of:
   Part I. Technical Bid
   Part II. Commercial Bid

3. "The tender document is available at a Tender Cost of Rs. 100 (Rupees One Hundred only) which is not refundable. If the tender document is downloaded from the website of the Institute, www. aripune.org, the bidders may include a demand draft/cheque drawn in favour of Director, ARI, payable at Pune at par. The bidders may also pay the tender fee in cash in the accounts section of ARI and attach the receipt to the bid document while submitting the bids or may like to make payment of Tender fee online through SBI Collect. The link for SBI Collect is https://www.onlinesbi.com/prelogin/icollecthome.htm. The bidders needs to enclosed payment receipt with the tender document. The tender document can also be requested from the Institute either on e-mail or as a printed copy.

4. The schedule of submission of bids and opening of the bids is as follows:
   i. The tender documents should be dropped in the PURCHASE QUOTATION BOX located in a corridor of Administration Department of ARI. All tenders received by post/courier will also be dropped in the Tender Box after duly recording in a register and authenticated by Administrative Officer.
   ii. The Bid opening will be as follows:
       Place: Normally in the Committee Room, ARI, Pune 411 004. The security personnel will have the information of any change in the venue
       Time and date of submission: 27th March 2018, up to 10.00 a.m.

5. Two Bid System:
   Two bid system should be followed for this Tender. The bidder must submit the offer in two separate sealed envelopes. Both the technical and commercial bid envelopes should be properly sealed and clearly marked as Envelope 1 – Technical Bid and Envelope 2- Commercial Bid. Both these envelopes should be placed in a third envelope, properly sealed and subscribed with the following information:
   - Tender Reference Number:
   - Due date:
   - Name of the Vendor:
   and addressed to Director, Agharkar Research Institute, G.G. Agarkar Road, Pune 411 004

6. Tenders which are submitted without following the Two-bid Offer System will summarily be rejected.
7. Envelope No. 1: shall contain “Technical Bid” and Earnest Money Deposit (EMD). **No price information should be included in this Technical bid.** Technical Bid should comprise the following:

   a) Full technical details and components of the equipment. All products and services asked in the tender should be included. All pages of the quotation should be numbered. If the total number of pages of the quotation is 25, individual pages should be numbered as 1 of 25, 2 of 25, and so on. Each page of the bid and any corrections/strikings/ overwritings should bear proper seal and signature of the authorized person of the firm. **Unsigned Tenders shall be rejected.**

   b) A Demand Draft/Bank Guarantee of Rs. 27,000/- (Rs. Twenty Seven Thousand Only) OR US$ 424/- (US$ Four Hundred Twenty Four Only) in case of overseas bidders towards Earnest Money Deposit. The bidder may like to make payment of EMD online through SBI collect is [https://www.onlinesbi.com/prelogin/icollecthome.htm](https://www.onlinesbi.com/prelogin/icollecthome.htm). The bidders needs to enclosed payment receipt with the tender document.

   c) An Undertaking to agree to give a security deposit/Performance guarantee amounting to 10% of the purchase order value by way of Demand Draft/Bank Guarantee in favour of the Director, Agharkar Research Institute, Pune 4., in case of being the successful bidder, from a bank acceptable to the Institute, preferably a Nationalized bank. **The validity of the security deposit should be delivery period plus warranty period plus sixty days.**

   d) The import license is covered under OGL policy of 2015-2020.

   e) BTN No, Country of Origin, port of shipment, address on which the order should be placed, No. of packing, approximate weight and volume of the consignment

   f) If the bid is for branded makes, authorization letter from principals clearly indicating that the vendor is authorized to sell and provide services towards the items mentioned in this tender

   g) If the bid is from an Indian agent of a foreign manufacturer, a valid authorization letter from the principals, including the manufacturer’s/principal’s address and the Banker’s details

   h) Agreements/Purchase orders/Completion certificates, if any, for similar equipment at the Institute(s) under DST, details of such supplies for the preceding three years should be given together with the price eventually or finally paid.

   i) Solvency certificate (not later than 12 months) issued by scheduled nationalized bank with which bidder holds the current account.

   j) Copy of GST/WCT No. /PAN No./ and TIN No. allotted by the concerned authorities. If registered with National Small Scale Industries Corporation, the registration number, purpose of registration and the validity period of the registration and a copy of DGS&D registration, wherever applicable, should also be provided in Technical Bid.

   k) A copy of the unpriced commercial bid (Please see Chapter 5 – Price Schedule).

   l) Compliance sheet with any deviation with reference to the terms and specifications.

   m) List of organizations to whom similar equipment/ same model was supplied in the last 3 years.

8. The item should be supplied with user manuals and service manuals including technical drawings should be provided to operate the system without any problem

9. The purpose of certain specific conditions is to get or procure best equipment/service etc. The opinion of the Technical Committee shall be the guiding factor for technical short-listing.

10. The Technical committee will have the option to short-list products which have higher specifications than what are specified in the tender.
11. **The Commercial Bid should contain:**
   a) Price schedule complete in all respects with proper seal and signature of authorised person.
   b) Prices should be quoted for each item separately for insurance claim or replacement, if necessary.
   c) The optional and any other essential items/accessories required for maintenance of the equipment for the next 10 years should be specified in the offer separately.
   d) Comprehensive AMC for post-warranty period should be specified.
   e) Discount offered should be mentioned clearly in the commercial bid only.
   f) The Bidders are requested to quote for Educational Institutional Price for equipment and software.

12. Pre-bid meeting will be arranged as per necessity, for which details will be published as and when such a meeting is proposed.

13. The bid can be submitted in person or through post/courier (ARI will not be responsible for delayed/late quotations submitted/sent by post/courier etc. resulting in disqualification/rejection any bid) so as to reach ARI on or before the due date and time. Fax/E-mail/telegraphic/Telex tenders will not be considered unless asked for.

14. **Date of opening of Tenders:**
   a) The technical bids will be opened on the date and time indicated in the tender document in the presence of the bidders who decide to be present. The bidders' representatives shall sign an attendance sheet/register as a proof of having attended the meeting.
   b) The make and model of the quote will be announced in the meeting.
   c) The technical bids will be evaluated to short-list the eligible bidders.

15. **Opening of Commercial Bids:**
   a) The commercial bids will be opened only of the technical qualified bidders. The date of opening of the commercial bids will be communicated to the qualified bidders, whose representatives can remain present while opening the commercial bids. The bidders' representatives shall sign an attendance sheet/register as a proof of having attended the meeting.
   b) The commercial bids of those bidders who were found technically deficient and are not qualified as per the tender as adjudged by the indenter/technical committee will be returned without opening.
   c) The bidder's name, bid prices, discounts, and such other details considered appropriate by the institute authorities will be announced at the time of the opening.

16. ARI reserves the right to accept the offer in full or parts or reject the offer summarily or partly.
17. The procurement of brand new Layer 2 Switch for LAN is on the basis of buy back of existing Switches strictly on "AS WHERE IS BASIS". The details of existing Switches (item to be trade out) are as per Annexure - B

18. The existing Switches are available for inspection in the institute during office hours i.e. 9.00 am to 5.30 pm except Saturday, Sunday and Govt. Holidays.

19. The bidders are requested to submit their buy-back offer in separate envelope along with the commercial bid mentioning on the envelope that "Buy-Back offer for Existing Old Switches ".

20. Director, ARI reserves the right to trade or not to trade the existing described Switches while purchasing the new. Therefore the bidders are requested to frame their Commercial bid accordingly covering both the options.

21. The successful bidder has to arrange to collect the trade out item from the institute within 15 days from the date of successful installation of brand new " Layer 2 Switch for LAN ", on as is where basis at their own cost, failing which the successful bidder shall not have any claim on such trade out item. In that case the further action towards the disposal of such trade out item shall be decided as per ARI Procedure and decision of Director ARI, Pune. No labour or transportation will be provided by the institute for such trade out item.
Chapter 2

INSTRUCTIONS TO BIDDERS

1. **General**

1. The Bidders are requested to go through the tender document, schedule of items terms and conditions carefully before submitting the bids.

2. Bidders should quote strictly in accordance with the requirements. The Bidders’ conditions printed on the reverse of the tender/quote or anywhere else in the document shall not be binding on ARI.

3. Bidders shall adhere to the procedures and processes laid down in this document and shall follow fair and ethical practices of trade.

4. For branded items, only the authorized distributors/dealers/resellers are eligible to bid. In this case, the authorization certificate to this effect, issued by principles should be submitted along with the bid.

5. The tenders must be clearly written or typed without any cancellations/corrections or overwriting.

6. The makes/brand and name and address of the manufacturer, country of origin, country and port of shipment and currency in which rates are quoted are to be mentioned.

7. Conditional offers will not be accepted.

8. If more than one model is quoted by the bidders, the model which best suits the specifications will be selected by the indenter/technical committee and the commercial bid of only that model will be taken for comparative statement of quotations.

9. Based on the list of installations provided by the bidder, ARI will have its option to obtain details of the equipment, their performance, after sales service, etc. for evaluation of the tender, directly from the concerned labs/scientists, etc.

2. **Modification of bids**

2.1 At any time prior to the deadline for submission of bids, ARI may, for any reason, whether on its own initiative or in response to the clarification request by a prospective bidder may modify the bid document.

2.2 The modifications will be posted on the website of the institute and the bidders are expected to look for any such modifications and they will be binding on them.

3. **Bid preparation**

3.1 The Tender document must be accompanied by Earnest Money Deposit as indicated earlier in the form of Demand Draft on any Nationalized Bank or Govt. approved banks (ICICI, Axis, HDFC Bank) drawn in favour of Director, ARI, payable at Pune. The EMD can be submitted either by the bidder or the Indian agent.

3.2 The Earnest Money Deposit can be also given in the form of Bank Guarantee from a Nationalized Bank with a validity of six months. No interest is payable on EMD.

3.3 The EMD/BG will be returned to the bidders/agents whose offer is not accepted by ARI within a week of opening the commercial bids of qualified bidders. In case of bidders whose offer is accepted, the EMD will be returned after submission of Security Deposit in the form of Bank Guarantee. However, if the return of EMD is delayed for any reason, no interest/penalty shall be payable to the bidders.

3.4 Bidders who submit the bids on behalf of their principals should enclose a valid agency letter issued by the Principal.
3.5 The successful bidder, on award of contract/order, must send the contract acceptance/order acceptance along with security deposit as per Clause No. 7(c) of Chapter 1 within 21 days of award of contract. The order acknowledgement/acceptance shall be marked on the original order form itself, to avoid any dispute and deviation later on. The order acknowledgement/acceptance so marked may be sent by fax to ARI for further processing, followed subsequently by sending the original copy by post/courier. The order acknowledgement/acceptance may also be scanned and sent by e-mail.

3.6 The EMD of successful bidders will be released within one week after installation and submission of security deposit/bank guarantee equivalent to 10% of the order value.

3.7 In case of bids in Foreign Currency, the Indian Representative / dealer can submit EMD/Security Deposit in Indian Rupees.

3.8 EMD shall be forfeited:

3.8.1. If the bidder withdraws the bid during the period of bid validity specified in the tender.

3.8.2. In case a successful bidder fails to furnish the Security Deposit/ Performance Guarantee

4. Amalgamations, Acquisitions etc.

In the event of Manufacturer/supplier proposes for amalgamation, acquisition or sale of its business to any firm during the contract period, the Buyer/Successor of the Principal Company are liable for execution of the contract and also fulfillment of contractual obligations, i.e. Supply, installation, commissioning, warranty, maintenance, replacement of parts, supply of spares and accessories as per requirement. An undertaking to this effect should be submitted.

5. Bid Validity

5.1 Bids shall be valid for a period of 120 days from the date of opening the Technical bid.

5.2 ARI may request the bidder to extend the validity. The bidder is free not to accept the request and in such an eventuality the EMD will be returned to the bidder. A bidder agreeing to the request for extension will not claim any price increase.

5.3 Bid evaluation will be based on the bid prices without taking into consideration the above corrections.

6. Submission of Bids

6.1 Bids shall be submitted to ARI before the time and date specified in the tender. In case the date happens to be a holiday, the date of submission will be the next immediate working day.

6.2 ARI may extend the deadline for submission of bids, which will be suitably modified on the website.

7. Late Bids

7.1. ARI will not be responsible for late delivery of tenders.

7.2. Similarly, tenders received via FAX/e-mail/telegraph/telex will not be accepted.
8. **Opening of Commercial Bids and Evaluation**

8.1. Commercial bids of only short-listed bidders will be opened in presence of the representatives of the bidders who decide to remain present during the bid opening, at a date and which will be informed in advance by e-mail.

8.2. The bidder’s representatives who are present for the tender opening will sign in a attendance register/sheet.

8.3. The bidder’s name, bid prices, discounts, and other details as found appropriate by the authorities will be announced at the time of the opening of commercial bids.

9. **Award of Contract**

9.1. ARI shall award the contract to eligible bidders whose bid has been determined as the lowest evaluated bid.

9.2. If more than one bidder quotes same lowest price, ARI reserves the right to award the contract either to any one or both.

9.3. ARI reserves the right at the time of the award of contract to increase or decrease the quantity of items specified in the Schedule of requirements without any change in price or other terms and conditions.

9.4. Firms which have failed to fulfill contractual obligations earlier are likely to be rejected and no communication will be entertained in this regard.

10. **Cargo Consolidation and Custom Clearance**

ARI has contract with Freight Forwarder and Custom House agent for all imports. Please note that all the consignments have to be routed through their associates only. **Acceptance of this condition should be indicated in the bid.** The details will be provided with the purchase order.

11. **Corrupt and Fraudulent Practices**

The bidders should exercise highest standards of ethics and fair practices. At any stage, if the Institute comes to know of any fraudulent or corrupt practices, the ARI reserves the right to cancel the contract at any stage before the delivery of the goods.

12. **Interpretation of the clauses in the Tender/Contract Document**

In case of dispute/ambiguity in the interpretation of any of the clauses in the Tender Document, the interpretation of Director, ARI shall be final.

13. A bidder has a right to question the bidding conditions, bidding process and / or rejection of its bid, as per the provision of rule 173 (iv) of GFR 2017.
CHAPTER 3
CONDITIONS OF CONTRACT

1. Price

1.1. The price quoted shall be considered final and no price escalation will be permitted.

1.2. In case of foreign currency bids, the price criteria should be on FOB basis.

1.3. Packaging, forwarding, freight, insurance, commissioning charges, if any, extra may be quoted separately in commercial bid.

1.4. In case the quote is Ex-works/FOB based, estimated insurance coverage charges may please be indicated.

1.5. CIF, Mumbai value both by Airfreight and Ocean freight.

1.6. In case of foreign quote, the mode of dispatch should be by Air Post Parcel/Ocean freight/Air Freight and on Freight to pay basis only. The approximate dimensions of the packages and weight of the consignment are to be indicated.

1.7. In case of INR bids, the price criteria should be on FOR, ARI, Pune. Govt. levies like GST, WCT etc., if any, shall be paid at actual rates applicable on the date of delivery. Rates should therefore be quoted accordingly giving the basic price, GST etc. if any. Please note that ARI will supply exemption certificates for the above government levies, wherever applicable.

1.8. ARI is also exempt from payment of Custom Duty vide Govt. Notification No. 51/96-Customs dated 23rd July 1996. However, as per the Govt. of India further notification No. 24/2002-Customs dated 1st March 2002 and notification No. 19/2006-Customs dated 01-03-2006 Custom Duty is levied on all imports meant for the Institute. Since the suppliers are requested to quote only on FOB basis, freight, insurance and custom duty as applicable to the Institutes will be paid by us.

1.9. Bidders may also bid for high sea sales.

1.10. Please provide GST Registration allotted by the concerned authorities.

2. Bank Charges

All bank charges inside India will be borne by the institute. All bank charges outside India will be to the sellers account. For all amendments to the contract document, including in L/C, if requested by the beneficiary, the charges will be to the beneficiary’s account.

3. Agency Commission and Services

The Indian Agency Commission is payable in Indian currency only. The percentage of Indian Agency Commission shall be clearly indicated and will be paid after the receipt of the consignment in good condition and satisfactory installation and commissioning of the ordered equipment.
4. **Delivery schedule**

The bidders may please note that the delivery of the system should be strictly within three months from the date of placing firm order.

5. **Pre-installation**

The bidder has to state in detail the Electrical power/UPS requirements, floor space, Head room, foundation needed and also to state whether air-conditioned environment is need to house the instrument and to run the tests. Such pre-installation requirements may be mentioned in technical bid. Subsequently, before the equipment is received in the Institute, the bidder shall confirm that the pre-installation requirements are sufficient for installation of the equipment. The bidder should be continuously monitoring the pre-installation requirements and see that everything is ready before the equipment is taken to the site for installation.

6. **Installation**

6.1. Bidder shall be responsible for installation/demonstration wherever applicable and for after sale service during the warranty and thereafter.

6.2. Installation demonstration to be arranged by the supplier free of cost and the same is to be done within 15 days of the arrival of the equipment at site.

7. **Warranty and Support**

7.1. The items covered by the schedule of requirement shall carry minimum Three years comprehensive warranty from the date of acceptance of the equipment by the institute. Warranty shall include free maintenance of the whole equipment supplied including free replacement of parts. The defects, if any, shall be attended to on immediate basis but in no case any defect should prolong for more than 24 hours. The comprehensive warranty includes onsite warranty with parts.

7.2. The defects, if any, during the warranty period should be rectified free of cost. If this involves import of components, the resulting costs including those of customs, import, transport etc. should be borne by the vendor.

7.3. The software upgrades, if any, should be provided free of cost during the warranty period.

7.4. The bidder shall assure the supply of spare parts after warranty is over for maintenance of the equipment supplied if and when required for a period of 10 years from the date of supply of equipment on approved price list basis.

7.5. The AMC charges after warranty period are to be quoted by the bidders in the Commercial offer. This price could be one of the criteria for arriving at a successful bidder.

7.6. Vendor should indemnify, protect and save ARI against all claims, losses, costs, damages, expenses, action suits and other proceeding, resulting from infringement of any law pertaining to patent, trademark, copyright etc. or such other statutory infringements in respect of all the equipment supplied by him.

7.7. In case of imports the insurance will be done by ARI. In case of Rupee transaction, the equipment to be supplied will be insured by the vendor against all risks of loss or damage from the date of shipment till such time it is delivered at ARI.
8. **Payment**

8.1. For indigenous items, “100% payment shall be made within 30 days after delivery, installation, commissioning and on acceptance as per Purchase Order at site. If no Bank Guarantee as per Clause No. 7(c) of Chapter 1 is submitted along with the order acceptance in that case 90% payment shall be paid after delivery, installation, commissioning and on acceptance as per Purchase Order and balance 10% will be paid after expiry of warranty period plus sixty days”.

8.2 For imported items, 90% payment shall be made by sight draft/irrevocable Letter of Credit established in favour of the supplier through the State Bank of India, Deccan Gymkhana Branch, Pune 411 004 (India) for the order value, excluding the Agency Commission due to the Indian agent against the presentation of shipping documents. Balance 10% will be released after completion of satisfactory installation, commissioning, demonstration of the system, after imparting training. However, Letter of Credit/Sight Draft arrangement will be made for 100% of order value. If no bank guarantee as per Clause No. 7(c) of chapter 1 is submitted with the order acceptance by the supplier in that case balance 10% will be paid after expiry of warranty period plus sixty days.

8.3 All bank charges inside India including opening of L/C shall be to ARI’s account whereas all charges outside India to Beneficiary’s account only.

8.4 The Indian Agency Commission will be paid in INR only after successful installation, commissioning and satisfactory demonstration and acceptance of the items by the user and after receipt of the performance security.

9. **Penalty for delays**

9.1. Since time is the essence of the contract, delivery period mentioned in the Purchase order should be strictly adhered to. Otherwise the bidder will forfeit the EMD and also LD clause will be enforced.

9.2. If the supplier fails to supply, install and commission the system as per the specifications mentioned in the order within the due date, the supplier is liable to pay liquidated damages of 1% of the order value per every week of delay subject to a maximum of 10% beyond the due date.

9.3. ARI reserves the right to cancel the order in case the delay is more than 10 weeks. Penalties, if any, will be deducted from the Security Deposit.

9.4. Disputes, legal matters, court matters, if any, shall be subject to Pune Jurisdiction only

10. **Force Majeure**

The Institute may consider relaxing the penalty and delivery requirements, as specified in this document if and to the extent that the delay in performance or other failure to perform its obligations under the contract is the result of a Force Majeure

Force Majeure is defined as an event of effect that cannot reasonably be anticipated such as acts of God (like earthquakes, floods, storms etc.) acts of states, the direct and indirect consequences of wars, hostilities, national emergencies, civil commotion and strikes at successful bidder’s premises.

11. **Arbitration**

All disputes of any kind arising out of supply, commissioning, acceptance, warranty maintenance etc. shall be referred by either party after issuance of 30 days’ notice in writing to the other party clearly mentioning the nature of dispute to a single arbitrator acceptable to both the parties. The venue for arbitration shall be ARI, Pune. The jurisdiction of the courts shall be Pune, Maharashtra, India.
## Chapter 4

### SCHEDULE OF REQUIREMENTS, SPECIFICATIONS AND ALLIED TECHNICAL DETAILS

<table>
<thead>
<tr>
<th>Sr. No.</th>
<th>Description</th>
<th>Qty.</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Layer 2 Switch for LAN with Buy-back of existing Switches in MACSARI, Pune campus with essential accessories and spares etc.</td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>Passive Components for cabling:</td>
<td></td>
</tr>
<tr>
<td></td>
<td>RJ 45 connectors- Standard</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>1</th>
<th>Layer 2 - switch</th>
<th>6 Nos.</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>48 port switch with Independent SFP ports for uplink with suitable SFP 1000Base-SX Gigabit Ethernet Optics and suitable fibre patch cords (LIU to fibre port) <em>(As per Annexure 'A') or equivalent</em></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Note: The switches should be compatible with existing Juniper 4200 core switch</td>
<td></td>
</tr>
</tbody>
</table>
Technical Specification for L2 - Switch

General/Hardware and performance:

- Switch should have Min. 48 ports of 10/100/1000 Base-T and Min. 4 nos. of shared SFP slots providing mini-GBIC connectivity
- Shall support 1000 Base-SX, LX, BX, LH and 100Base-FX Mini-GBICs
- Switch should be 1 U Rack mountable
- Switch should have Min. 96 Gbps or higher Switching capacity
- Switch should have Min. 65 Mpps (wire speed) of forwarding rate
- Switch should have Non-blocking and distributed forwarding hardware architecture
- All interfaces on the Switch should provide wire-speed forwarding for both Fiber and copper modules
- Switch should have Full-featured console port providing complete control of the switch with a familiar command-line interface (CLI)

1) L2 and L3 Requirement:

- Switch should support minimum 1000 active VLAN’s.
- Switch should support Port based, MAC based, Voice Based, VLAN’s and Private VLANS
- Switch should be Compatible with Per-VLAN Spanning Tree Plus (PVST+) and RVI (Routed VLAN Interface)
- Switch should support minimum 16,000 Mac address.
- Switch should support Layer-2 protocols like 802.1p, 802.1s, 802.1q, 802.1w, 802.3ad
- Should support static routing for both IPv4 and IPv6 networks
- Switch should support DHCP server and relay capabilities
- Switch should support 802.1x based authentication
- Switch should support IP source guard & dynamic ARP inspection,
- Switch should support Link Layer Discovery Protocol LLDP and LLDP-MED on all ports
- Jumbo frame support: up-to 9000 bytes.
- Option to upgrade software/Licensed to support L3 protocols like OSPF and PIM
- Switch should support hardware based QOS mechanisms like 802.1p, DSCP, auto VLAN

Contd on page No. 15
• Switch should have 8 hardware queues per port with queuing mechanisms like WRED and SDWRR.
• Switch should have Min Static and RIP routing in Base software.

Note: Specify equivalent if other than above wherever necessary

2) Security and Management:
• Switch should support SNMPv3
• ACL’s based on IP address, Protocols, Port Numbers etc.
• Should support Port Mirroring based on VLAN’s or Multiple Ports to One port
• Switch should have GUI based management.
• EAP (802.1x) Authentication supported.
I) Support-
Onsite support including Product Installation, Training and Maintenance for 3 years

II) Scope of work:
New installation and integration with existing LAN setup includes but not limited to the following tentative work:

1. Preparation of Actual Bill of Material based on Survey and ARI’s requirements.
2. Configuration of VLAN on new switches as per ARI requirement.
3. All the CD’s, operational manuals, stationery and similar accessories made available by Equipment vendor would be handed over by the Contractor to ARI after installation work is over.
4. Labelling of Cables, I/Os, Jack Panel, Switches for new connections.
5. Repair/Refurnishing work owing to damage caused due to cabling or any other work related to this Project. There should not be any hanging or uncovered wire.
6. Equipment furnished shall be complete in every respect with all mountings, fittings, fixtures and standard accessories normally provided with such equipment's and/or needed for erection, completion and safe operation of the equipment's as required by applicable codes though they may not have been specifically detailed in the tender document, unless included in the list of exclusions. All similar standard components/parts of similar standard equipment's provided, shall be inter-changeable with one another.
7. The Bidder shall be responsible for providing all materials, equipment's, and services, specified or otherwise, which are required to fulfil the intent of ensuring operability, maintainability, and reliability of the complete equipment covered under this specification within his quoted price. This work shall be in compliance with all applicable standards, statutory regulations as given by the OEM and safety requirements for equipments in force of the date of award of this contract.
8. The bidder shall also be responsible for deputing qualified personnel for Installation, testing, commissioning and other services under his scope of work as per this specification. All required tools and tackles for completing the scope of work as per the specification is also the responsibility of the bidder.
9. The installation of equipment's shall be accepted only after installation tests are over.
10. The bidder should ensure while installation of LAN, day-to-day functioning of official work and existing network setup/connectivity/internet connectivity should not get disrupted unless informed.
11. The switches proposed by the bidders must be compatible to the existing network.
12. The scope covers design/development of a suitable architecture/layout of the proposed networking system, preparation of bill of materials, pre-dispatch inspection / testing, packing and forwarding, transportation, insurance and carrying out further activities at sites viz. unloading, storage, (space to be provided by the owner) further handling, erection, testing and commissioning including successful completion of acceptance tests and any other services specified.

Contd. on page No. 17
13. ARI reserves the right for quantity variation due to increase/decrease in requirements. The bidder shall also provide all required equipment which may not be specifically stated herein but are required to meet the intent of ensuring completeness, maintainability and reliability of the total system covered under this specification, including integration and interoperability with the existing LAN.

14. Scope of Work shall also include

a. Powering on equipment after ensuring correctness of terminations interfaces and power supply and making the system ready for testing and commissioning.

b. Configuration of the equipment as per the requirements of ARI including Network segmentation and Network Monitoring though network management s/w.

c. Site acceptance tests to establish satisfactory performance of the equipment's as per specs.

Onsite warranty for all Installation and Hardware delivered for minimum three years and extended as per OEM guarantee/warranty offered.

Any other work required for making the network functional up to the satisfaction of ARI.

III) DELIVERABLES

A. Installation and configuration of all L2 (Gigabit) switches:

- Site assessment for strategic network and design guidance. Vendor will make necessary site visits to assess the existing ARI Network and suggest access layer architecture and structure which will be capable for next 5 years.

- Policy design, equipment installation and configuration. Vendor will suggest and configure policies during the installation process. Vendor will ensure successful installation and commissioning of the equipment's at ARI.

- Configuration of Spanning Tree protocol & to ensure there are no loops, but if physical or logical loops are accidently configured than the spanning tree commands should ensure that no actual loop occurs.

- Periodic device firmware upgrades/ Updates. Vendor will provide information and recommendations on firmware upgrades and updates or patches as and when released by the OEM. Vendor will do the upgrade/downgrade or update or patching activity after mutual discussion and consent of the ARI administrator

- Vendor should check/ audit the existing L2 Access switches and re- configure it as per network requirements.
IV) Other-

1. Vendor should provide Hands-on Training to Network administrators at ARI after successful Installation of the equipments and on need basis.

2. The Vendor should give an SLA for (24X7) support valid for 3 years with response time of 4 hours (Onsite) and 2 hours (Remote) and same day resolution.

3. Maintenance Calls should be provided Bi-Monthly basis to audit and for administration of the switches for its efficient functioning in ARI environment.

4. Vendor should ensure Certified and Experienced Support Engineer’s with sufficient knowledge of the product and technology are designated for remote and onsite support at ARI.

5. Coordination with the vendor for any product non-functioning related issue/s, to log the case and co-ordinate with vendor to provide a solution in a mutually agreed stipulated time frame.

6. Vendor shall finally warrant that all the stores, equipments and components supplied under the SUPPLY ORDER shall be new and original, It should be according to the specifications provided and shall be free from all the defects (even concealed fault, deficiency in the design material and workmanship). The originality of the stores supplied should be established ( all equipments supplied should be registered by the vendor on the OEM site for necessary warranties and support claims).

7. The equipments must carry warranty for Min. three Years, but if the OEM is offering Limited Life time warranty on the equipments supplied by the Vendor than the same will be applicable at no extra cost at ARI.

8. Any upgrade of OS and associated software during the warranty period should be supplied free of cost.

9. The complete equipments including operational manuals and guides should be supplied within stipulated period mentioned in the Supply Order and the vendor should install the equipment within the mentioned period after the delivery of the equipment.

10. The end of life of the product should be at least for Five years. Advanced replacement for hardware failure is to be given by vendor/OEM.
Chapter 5

BILL OF MATERIALS AND PRICE SCHEDULE

<table>
<thead>
<tr>
<th>Sr. No.</th>
<th>Catalogue No.</th>
<th>Description</th>
<th>Qty.</th>
<th>Unit Price</th>
<th>Duties + Taxes</th>
<th>Total Price</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Installation charges if any : ________________________________________________

Packing & Forwarding charges if any : __________________________________________

Insurance charges if any : _________________________________________________

Transport charges if any : _________________________________________________

Other charges if any (please specify) : _______________________________________

**GRAND TOTAL** : __________________________________________________________

---

**Buy Back Offer for existing Switches as follows:**

<table>
<thead>
<tr>
<th>Sr. No.</th>
<th>Particulars</th>
<th>Qty.</th>
<th>Amount (Rs.)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Existing Switches (details as mentioned in the Annexure - B)</td>
<td>Five Nos.</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Total</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Add: Taxes</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Total Rs. in Words</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Chapter 6

BID SECURITY FORM

Whereas …………………………………..* (hereinafter called “the Bidder”) has submitted its bid dated …………………………………. (date of submission of bid) for the supply of …………………………………. (name and/or description of the goods) (hereinafter called “the Bid”).

KNOW ALL PEOPLE by these presents that WE …………………………………. (name of the bank) of …………………………………. (name of country), having our registered office at …………………………………. (address of bank) (hereinafter called “the Bank”), are bound unto …………………………………. (name of Purchaser) (hereinafter called “the Purchaser”) in the sum of …………………………………. for which payment well and truly to be made to the said Purchaser, the Bank binds itself, its successors, and assigns by these presents. Sealed with the Common Seal of the said Bank this ……………. day of ……………. 20 …………………… THE CONDITIONS of this obligation are:

1. If the Bidder withdraws its Bid during the period of bid validity specified by the Bidder on the Bid Form; or
2. If the Bidder, having been notified of the acceptance of its bid by the Purchaser during the period of bid validity:
   a) fails or refuses to execute the Contract Form if required; or
   b) fails or refuses to furnish the performance security, in accordance with the Instruction to Bidders

We undertake to pay the Purchaser up to the above amount upon receipt of its first written demand, without the Purchaser having to substantiate its demand, provided that in its demand the Purchaser will note that the amount claimed by it is due to it, owing to the occurrence of one or both of the two conditions, specifying the occurred condition or condition.

This guarantee shall remain in force up to and including sixty (60) days after the period of the bid validity, and any demand in respect thereof should reach the Bank not later than the above date.

……………………………….

* Name of Bidder

(Signature of the Bank)
Chapter 7

CHECK LIST: ELIGIBILITY CRITERIA FOR BIDDERS

The bidders are requested to complete the check list by striking out non-applicable options. The bidders are requested to confirm / ensure that the details of the same has been enclosed / included in the bid. Also please ensure that the written reply on bidder’s letter head with reference to below mentioned Sr. No. 3, 11 to 17 is enclosed.

<p>| | | | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>1.</td>
<td>Two separate bids dully filled in and signed in sealed envelopes</td>
<td></td>
<td>YES/NO</td>
</tr>
<tr>
<td></td>
<td>(a) Technical and (b) commercial</td>
<td></td>
<td></td>
</tr>
<tr>
<td>2.</td>
<td>The Demand Draft/ BG for Rs. --------- towards EMD is enclosed</td>
<td></td>
<td>YES/NO</td>
</tr>
<tr>
<td>3.</td>
<td>Undertaking that successful bidder agrees to give a 10% security deposit/ Performance Bank guarantee</td>
<td></td>
<td>YES/NO</td>
</tr>
<tr>
<td>4.</td>
<td>Authorization letter from the Principals</td>
<td></td>
<td>YES/NO</td>
</tr>
<tr>
<td>5.</td>
<td>Self-attested GST Registration certificate</td>
<td></td>
<td>YES/NO</td>
</tr>
<tr>
<td>6.</td>
<td>Solvency certificate issued by scheduled/nationalized bank with which The bidder holds the account</td>
<td></td>
<td>YES/NO</td>
</tr>
<tr>
<td>7.</td>
<td>Copy of PAN No. allotted by the relevant authorities</td>
<td></td>
<td>YES/NO</td>
</tr>
<tr>
<td>8.</td>
<td>A List of deliverables</td>
<td></td>
<td>YES/NO</td>
</tr>
<tr>
<td>9.</td>
<td>Copy of ISO 9002 or equivalent certificate</td>
<td></td>
<td>YES/NO</td>
</tr>
<tr>
<td>10.</td>
<td>Copy of DGS &amp; D Registration, if any</td>
<td></td>
<td>YES/NO</td>
</tr>
<tr>
<td>11.</td>
<td>Compliance sheet with deviations with respect to the terms</td>
<td></td>
<td>YES/NO</td>
</tr>
<tr>
<td>12.</td>
<td>Acceptance of our Cargo Agent</td>
<td></td>
<td>YES/NO</td>
</tr>
<tr>
<td>13.</td>
<td>Bank charges outside India to the vendors account</td>
<td></td>
<td>YES/NO</td>
</tr>
<tr>
<td>14.</td>
<td>LD Clause agreeable</td>
<td></td>
<td>YES/NO</td>
</tr>
<tr>
<td>15.</td>
<td>Supply of spares for 10 years</td>
<td></td>
<td>YES/NO</td>
</tr>
<tr>
<td>16.</td>
<td>Free replacement during the warranty period</td>
<td></td>
<td>YES/NO</td>
</tr>
<tr>
<td>17.</td>
<td>Amalgamations/agreements: Successor agreeable to fulfill all contractual obligations.</td>
<td></td>
<td>YES/NO</td>
</tr>
</tbody>
</table>

Place : ___________________________ Signature of Authorized signatory & Seal

Date : ___________________________
Annexure 'B'

The details of existing Switches are as follows:

<table>
<thead>
<tr>
<th>Sr. No.</th>
<th>Description</th>
<th>Qty.</th>
<th>Date of Purchase</th>
<th>Purchase Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Switch 4900-3C17700ADD Make – Ingram Micros (I) Export ARI ID No. ARI/APEQ/842/SWCH-01</td>
<td>One</td>
<td>21/02/2006</td>
<td>US$ 2845.00 (INR 1,27,541.35)</td>
</tr>
<tr>
<td>2</td>
<td>Switch -3824-3C17400 Make – Ingram Micros (I) Export ARI ID No. ARI/APEQ/842/SWCH-03</td>
<td>One</td>
<td>21/02/2006</td>
<td>US$ 1845.00 (INR 82,711.35)</td>
</tr>
<tr>
<td>3</td>
<td>Switch -3824-3C17400 Make – Ingram Micros (I) Export ARI ID No. ARI/APEQ/842/SWCH-04</td>
<td>One</td>
<td>21/02/2006</td>
<td>US$ 1845.00 (INR 82,711.35)</td>
</tr>
<tr>
<td>4</td>
<td>Switch -3824-3C17400 Make – Ingram Micros (I) Export ARI ID No. ARI/APEQ/842/SWCH-05</td>
<td>One</td>
<td>21/02/2006</td>
<td>US$ 1845.00 (INR 82,711.35)</td>
</tr>
<tr>
<td>5</td>
<td>Switch –L2 Managed 3 COM 2226, 24 Port10/100 Make- Computer Tech Pvt. Ltd., ARI ID No. ARI/APEQ/1274/SWCH-13</td>
<td>One</td>
<td>27/10/2009</td>
<td>Rs. 13,520.00</td>
</tr>
</tbody>
</table>